



## **GLOBAL EXPRESSION OF INTEREST (EoI) FOR PROVISION OF MANPOWER FOR SUPERVISION OF RIGS, PETROLEUM ENGINEERING ACTIVITIES AND ASSOCIATED SERVICES AT RAJASTHAN, GUJARAT AND ANDHRA PRADESH**

Cairn, Oil & Gas vertical of Vedanta Limited is the Operator of the Onshore **RJ-ON-90/1** block (Rajasthan), Offshore **Ravva Oil and Gas Field** (Andhra Pradesh), **CB/OS-2** block (Gujarat), Onshore **KG-ONN-2003/1** block (Andhra Pradesh) and Offshore **Palar block** (Andhra Pradesh), on behalf of itself and its Joint Venture (JV) partners invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the International Competitive Bidding Process ("ICB") for the '**Provision of Manpower for Supervision of Rigs, Petroleum Engineering Activities and Associated Services at Rajasthan, Gujarat and Andhra Pradesh, India.**

### **Interested parties meeting following criteria should respond to this EoI:**

#### **For Well Services:**

- ❖ Interested Companies shall have a minimum of 03 years (in the preceding Five years) experience in hiring and placing oil and gas supervisory manpower for technical support in Well Services (Well Services/ Artificial Lift/ Frac operations)
- ❖ Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
- ❖ Positive net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

#### **For Well Construction:**

- ❖ Interested Companies shall have a minimum of 03 years (in the preceding Five years) experience in hiring and placing oil and gas supervisory manpower for technical support in Well Construction (Drilling and Completion/Workover).
- ❖ Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
- ❖ Positive net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

### **Scope of Work broadly includes:**

- ❖ Provision of Manpower for Rig Supervision, Rig Logistics, Field Fluid Supervision, Rig-Less Intervention Supervision (Well Services And Rod Running), Frac Operations Supervision, Artificial Lift Maintenance Services to the Company for its operations as per the work program of the company.

**Bidders are requested to submit the following pre-qualification documents as a minimum:**

- ❖ Letter of interest clearly indicating the project reference
- ❖ **Bidder to indicate its interest in any of the following manpower categories:**
  - 1) **Well Services/Rig less activity**
  - 2) **Well Construction / Rig Activity**
- ❖ Detail Company Information with Organisation structure, List of Key manpower with CVs.
- ❖ Details of completion of similar type of projects in the last three years under heading:
  - a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project
  - e) Clients name f) Contact details of the Client (CIL may approach the client directly for the feedback)
  - g) HSE statistics, LTI graph etc.
- ❖ Contractor shall provide contract copies of major manpower contracts executed in the past five years for Rig supervision, rig logistics, field fluid supervision, Rig less intervention supervision, Frac operations supervision, Artificial lift maintenance services etc.
- ❖ Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion.
- ❖ Service Completion Certificates, Client Feedback etc of similar contracts executed in the last three years.
- ❖ HSE policy and implementation procedures in line with internationally accepted practices with statistics for last three years,
- ❖ Quality assurance & quality control practices currently in place for the execution of similar work.
- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest
- ❖ Documents in support of Health & Safety
- ❖ Environment & Quality [HSEQ] performance.
- ❖ Copies of ISO 9001, 14001, OHSAS 18001 or any other certification as applicable.

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn's website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.